

Quarterly Shareholder Report - Q1'25

January - March 2025

See in Spanish

Key figures Group Q1'25

In Q1'25, profit attributable to the parent was €3,402 million, a new record for the fourth consecutive quarter

Tourist consecutive quarter	Q1′25	change/ Q1′24
Total income	€15,537 mn	+1.0%
Net operating income	€9,048 mn	+2.4%
Profit before tax	€5,187 mn	+13.2%
Profit attributable to the parent	€3,402 mn	+19.3%

Note: Underlying income statement.

Solid balance sheet, with sound credit quality and capital ratios

	Mar-25	change/ Mar-24
Total assets	€1,845,177 mn	+2.5%
Loans and advances to customers	€1,064,416 mn	+1.4%
Customer deposits	€1,081,894 mn	+3.6%
Total funds	€1,386,326 mn	+5.4%
Note: total funds includes customer deposits, mutual funds, pension funds and managed portfolios.		
	Mar-25	Mar-24
CET1 capital	12.9%	12.3%

Higher profitability and double-digit shareholder value creation

		change/ Mar-2024
TNAV per share + DPS		+14.5%
	Q1′25	Q1′24
EPS	€0.21	€0.17
Sound credit quality metrics	Q1′25	Q1′24
Cost of risk	1.14%	1.20%
NPL ratio	2.99%	3.10%
NPL coverage ratio	66%	66%

ONE Transformation and global scale keep accelerating operational leverage and profitable growth

	Q1′25	Q1′24
RoTE (post-AT1)	15.8%	14.1%
Efficiency ratio	41.8%	42.6%

Total income

In the new interest rate environment, total income increased 1% in euros (+5% in constant euros) in line with the target we established for 2025. Of note was the positive performance of net interest income. as excluding Argentina (strongly impacted by the sharp fall in interest rates) net interest income would increase 4%, with most global businesses growing. Higher customer activity and network benefits were reflected in net fee income (+4%, +9% in constant euros), growing in most global businesses except Consumer.

Ratios

Credit quality remains robust, supported by the positive overall macroeconomic environment and employment across our footprint. The NPL ratio improved 10 bps year-on-year to 2.99%. Total loan-loss reserves reached €22,980 million, resulting in an NPL coverage ratio of 66%

The Group's cost of risk improved 6 bps year-on-year to 1.14%, in line with our target for 2025.

Profitability

Profitability improved strongly yearon-year. RoTE (post-AT1) stood at 15.8% in Q1'25, compared to 14.1% in the same period of 2024.

Global businesses performance in Q1'25

Retail & Commercial Banking

Global business integrating our retail and commercial banking activities.

Loans decreased 1% year-on-year in constant euros due to lower volumes in the UK and Spain (mortgages and SMEs), in the US and Brazil, partially offset by increases in corporates in most countries. Deposits rose 2% in constant euros.

Attributable profit reached €1,902 million, increasing 24% year-on-year in euros and +28% in constant euros, driven by good revenue performance, lower costs and the impact of recording the temporary levy on revenue earned in Spain in full in Q1'24.

Loans €608 bn -1%	Deposits €644 bn +2%	Cost of risk 0.91% -12 bps
Efficiency	Profit	RoTE (post-AT1)
39.4%	€1,902 mn	17.6%
-1.3 pp	+28%	+2.3 pp



Digital Consumer Bank

A single model across our markets for our consumer and auto finance business and for Openbank.

Loans increased 4% year-on-year in constant euros, +6% in auto in a market that is ramping up from a weak start in January 2025. Deposits rose 12% in constant euros, supported by Openbank and in line with our strategy aimed at lowering funding costs and reducing net interest income volatility across the cycle.

Attributable profit reached €492 million in Q1'25, a 6% increase year-on-year in euros (+6% also in constant euros), supported by a solid performance in net interest income and good cost control.

Loans €214 bn +4%	Deposits €133 bn +12%	Cost of risk 2.14% +1 bps
Efficiency	Profit	RoTE (post-AT1)
41.9%	€492 mn	9.7%
+0.8 pp	6%	-0.6 pp

Corporate & Investment Banking

Our global platform to support corporates and institutions.

Strong activity year-on-year, driven by our growth initiatives in Global Markets, with good performance in all geographic areas, and by Corporate Finance in Global Banking, mainly due to the US.

Attributable profit reached €806 million, a 13% increase year-on-year (+18% in constant euros). We had a good revenue performance, growing 8% in constant euros, and lower provisions, reflecting the high quality of our credit portfolio. We maintained a leading position in efficiency and profitability.

Loans €142 bn +4%	Deposits €134 bn -4%	Cost of risk 0.08% -6 pbs
Efficiency 42.9% +1.3 pp	Profit €806 mn +18%	RoTE (post-AT1) +21.6% +3.1 pp

Wealth Management & Insurance

Common service models for our Private Banking, Asset Management and Insurance businesses.

Total assets under management reached new record levels of €511 billion, +11% year-on-year in constant euros, due to solid commercial dynamics in both Private Banking and Santander Asset Management and good market performance. In Insurance, gross written premiums reached €2.7 billion, +6% year-on-year in constant euros.

Attributable profit amounted to €471 million, +25% higher year-on-year (+28% in constant euros), with good revenue performance in all business lines and an RoTE (post-AT1) of 68%.

 $^{^{\}ast}$ Annualized YTD net new money as a % of PB's 2024 customer assets and liabilities (CAL). Annualized YTD net sales as a % of SAM's 2024 AuMs.

NNM (PB)	Net Sales (SAM)	GWP
€5.7 bn	€4.8 bn	€2.7 bn
7% of volumes*	8% of volumes*	+6%
Efficiency 36.5% -1.4 pp	Profit €471 mn +28%	RoTE (post-AT1) 68.0% -2.1 pp

Payments: PagoNxt & Cards

Single infrastructures for our payment solutions: PagoNxt and Cards.

Activity increased in both businesses, supported by global platform development, enabling further scale gains. In PagoNxt, Getnet's Total Payments Volume (TPV) rose 14% year-on-year in constant euros and the number of transactions improved 4%. In Cards, turnover increased 7% year-on-year in constant euros and transactions rose 5%.

Attributable profit was €126 million, 9% higher year-on-year, +30% in constant euros. The EBITDA margin in PagoNxt improved 11.6 pp to 28.6%.

TPV Getnet €56 bn +14%	Loans €25 bn +15%	EBITDA margin PagoNxt 28.6% +11.6 pp
Cards Spending	Efficiency	Profit
€81 bn	€43.9 bn	€126 mn
+7%	-4.5 pp	+30%



Santander in the market

The SAN share closed Q1'25 with a positive return of 38.8%

Start (31/12/2024)	€4.465
Maximum (26/03/2025)	€6.661
Minimum (02/01/2025)	€4.255
End (31/03/2025)	€6.196

Perfomance of the main indexes:

SAN: **+38.8%**

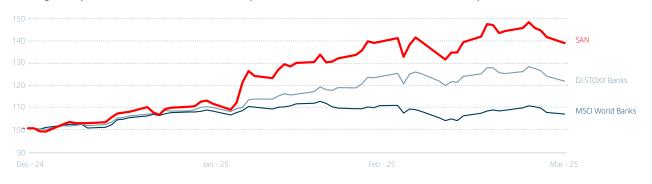
Eurostoxx Banks: +27.5%

DJ Stoxx Banks: +21.5%

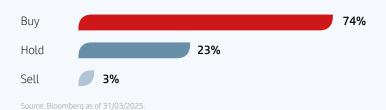
MSCI World Banks: +6.6%

lbex 35: **+13.3%**DJ Stoxx 50: **+5.5%**

During the quarter, Santander's share outperformed both the sector and the European market



97% of analysts recommend buying or holding SAN shares and they attribute an average target price of €6.81



As at 31 March 2025, Santander's market capitalization of €93,885 million was the largest in the eurozone among financial institutions

Shares and trading data

Shares (number)	15,152,492,322
Average daily turnover (number of shares)	35,893,232
Share liquidity (%)	60
(Annualized number of shares traded during the period /	number of shares)

Weighting of the Santander share in the main indices

Source: Bloomberg and Madrid Stock Exchange as of 31/03/2025.

Stoxx Europe 600 Banks	7.2%
Euro Stoxx Banks	11.9%
lbex 35	11.4%

3,435,876 shareholders trust Banco Santander

Distribution by type of shareholder

Institutions	61.94%
Retail	36.77%
Board	1.29%*

^{*}Shares owned or represented by directors.

Distribution by geographic area

Europe	71.57%
The Americas	26.96%
Other	1 <i>4</i> 7%

As of 31/03/2025. Source: Banco Santander, S.A Shareholder Register.



Shareholder remuneration charged against 2024 results



Total cash dividend

€21.00 cents per share

▲ +19% vs. 2023



Buyback programme

€3,112 mn



Total remuneration

€6,300 mn

▲ +13% vs. 2023

The ordinary general shareholders' meeting approved a final cash dividend charged against 2024 results in the gross amount of €11.00 cents per share entitled to dividends cash that will be paid from 2 May 2025. Including the interim cash dividend paid in November 2024 €10.00 cents), the total cash dividend per share paid against 2024 results will be €21.00 cents, around 19% more than the dividends paid against 2023 results.

These dividends are complemented by two share buyback programmes. The first has already been completed for a total of €1,525 million, and the second started on 6 February 2025 after having been approved by the board of directors and having obtained the required regulatory authorization, for a maximum amount of €1,587 million. Following the completion of the second share buyback programme, the Group will have repurchased 14% of its outstanding shares since we began our buybacks in 2021.

After both actions have been carried out, **total shareholder remuneration against 2024 results is therefore expected to be around €6.3 billion, 13% higher than the remuneration against 2023 results**, distributed approximately equally between cash dividends and share buybacks.

On 5 February 2025, we announced that the board of directors intends to return up to €10 billion to our shareholders through share buybacks corresponding to 2025 and 2026 results as well as to distribute excesses of our capital.¹.

1. This share buyback target includes i) buybacks that are part of the existing shareholder remuneration policy, and ii) additional buybacks following the publication of annual results to distribute year-end excesses of CET1 capital.

Our business model, based on three unique competitive advantages, is the foundation to continue generating value for our shareholders

1. Customer focus

We are building a digital bank with branches to deliver the best customer experience and be the #1 bank for our customers.

Total customers	175 mn	+5.4% vs. Q1'24
Active customers	104 mn	+4.1% vs. Q1'24

2. Global and in-market scale

Santander has a unique combination of global scale and local leadership. Our activities are organized under five global businesses, which support value creation based on the profitable growth and operational leverage that ONE Santander provides.

Global businesses





3. Diversification: business, geographical and balance sheet

Well-balanced diversification between businesses and markets with a solid and simple balance sheet that gives us recurrent net operating income with low volatility and more predictable results.

	Retail	Consumer	CIB	Wealth	Payments
Gross loans and advances to customers (excl. reverse repos) ¹	60%	21%	14%	2%	3%
Customer funds ¹	61%	12%	12%	15%	
Contribution to Group revenue ²	50%	21%	14%	6%	9%

^{1.} As percentage of total operating areas. March 25.

Another record quarter that puts us ahead on our 2025 targets

	Revenue	Fees	Cost base	CoR	CET1 ¹	RoTE post-AT1	TNAVps + Cash DPS
2025 targets	c.€62 bn	Mid-high single digit growth	Down vs. 2024 in euros	c.1.15%	13% operating range: 12-13%	c.16.5%	Double-digit growth through- the-cycle
Q1′25	€15.5 bn +1% YoY in euros	+9% in constant euros, YoY	-1% YoY in euros	1.14%	12.9%	15.8% +1.7 pp	+14.5%

^{1.} CET1 ratio phased-in CRR

Note: targets market dependent. Based on macro assumptions aligned with international economic institutions. TNAVps + Cash DPS includes the €10.00 cent cash dividend per share paid in November 2024, executed as part of our shareholder remuneration policy.

For more information on Banco Santander's quarterly results see:



About us

Banco Santander is a leading commercial bank, founded in 1857 and headquartered in Spain. Santander is a global bank organized under 5 global businesses, with a meaningful presence in 10 core markets in Europe, North America and South America, and is one of the largest banks in the world by market capitalization.

Santander aims to be the best open financial services platform providing services to individuals, SMEs, corporates, financial institutions and governments. **The bank's purpose is to help people and businesses prosper in a simple, personal and fair way.**

^{2.} As percentage of total operating areas, excluding the Corporate Centre



Contact

Holders of Santander Spain share

□ accionistas@santander.com

® WhatsApp: +34 91 276 92 90*

*Lines are open Monday to Friday from 8.00 a.m. to 7.00 p.m.

Holders of CREST Depositary Interests (CDIs)

 ☐ www.santandershareview.com

⊠ santandershareholders@equiniti.com Shareholder Helpline: 0371 384 2000*

*Lines are open Monday to Friday from 8.30 a.m. to 5.30 p.m. (excluding English and Welsh public holidays). Callers from overseas should contact +44 (0) 121 415 7188.

Holders of American Depositary Receipts (ADRs)

Citibank Shareholder Services

P.O. Box 43077. Providence. RI 02940-3077

⊠ citibank@shareholders-online.com

□ Telephone: +1 888 810 7456⁷

Telephone: +1 781 575 4555 (International calls)*

*Lines are open Monday to Friday 8:30 am to 6:00 pm EST.

Did you find this report interesting?

We would love to know your opinion to improve







Think Value Think Customer Think **Global**

Disclaimer

Important Information

Non-IFRS and alternative performance measures

Banco Santander, S.A. ("Santander") cautions that this document may contain financial information prepared according to International Financial Reporting Standards (IFRS) and taken from our consolidated financial statements, as well as alternative performance measures (APMs) as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority (ESMA) on 5 October 2015, and other non-IFRS measures. The APMs and non-IFRS measures were calculated with information from Grupo Santander; however, they are neither defined or detailed in the applicable financial reporting framework nor audited or reviewed by our auditors. We use the APMs and non-IFRS measures when planning, monitoring and evaluating our performance. We consider them to be useful metrics for our management and investors to compare operating performance between accounting periods.

Nonetheless, the APMs and non-IFRS measures are supplemental information; their purpose is not to substitute the IFRS measures. Furthermore, companies in our industry and others may calculate or use APMs and non-IFRS measures differently, thus making them less useful for comparison purposes. APMs using environmental, social and governance labels have not been calculated in accordance with the Taxonomy Regulation or with the indicators for principal adverse impact in SFDR.

For more details on APMs and non-IFRS measures, please see the 2024 Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the SEC) on 28 February 2025 (https://www.santander.com/content/dam/santander-com/en/documentos/informacion-sobre-resultados-semestrales-y-anuales-suministrada-a-la-sec/2025/sec-2024-annual-20-f-2024-en.pdf), as well as the section "Alternative performance measures" of Banco Santander, S.A. (Santander) Q1 2025 Financial Report, published on 30 April 2025 (https://www.santander.com/en/shareholders-and-investors/ financial-and-economic-information#quarterly-results).

Forward-looking statements

Santander hereby warns that this document may contain 'forward-looking statements', as defined by the US Private Securities Litigation Reform Act of 1995. Such statements can be understood through words and expressions like 'expect,' project,' anticipate,' should,' intend,' probability,' risk,' VaR,' RoRAC,' RoRWA, 'TNAV,' target,' goal,' objective,' estimate,' future,' future,' future,' future,' should,' intend,' probability,' risk,' VaR,' RoRAC,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' future,' future,' should,' intend,' probability,' risk,' VaR,' RoRAC,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' future,' should,' intend,' probability,' risk,' VaR,' RoRAC,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' should,' intend,' probability,' risk,' VaR,' RoRAC,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' should,' intend,' probability,' risk,' vaR,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' should,' intend,' probability,' risk,' vaR,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' should,' intend,' probability,' risk,' vaR,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' should,' intend,' probability,' risk,' vaR,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' should,' intend,' probability,' risk,' vaR,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' future,' should,' intend,' probability,' risk,' vaR,' RoRWA,' TNAV,' target,' goal,' objective,' estimate,' future,' fu factors below (and others mentioned in this document), as well as other unknown or unpredictable factors, could affect our future development and results and could lead to outcomes materially different from what our forward-looking statements anticipate, expect, project or assume:

- general economic or industry conditions (e.g., an economic downturn; higher volatility in the capital markets; inflation; deflation; changes in demographics, consumer spending, investment or saving habits; and the effects of the wars in Ukraine and the Middle East or the outbreak of public health emergencies in the global economy) in areas where we have significant operations or investments;
- · climate-related conditions, regulations, targets and weather events; · exposure to market risks (e.g., risks from interest rates, foreign exchange rates, equity prices and new benchmark indices).
- potential losses from early loan repayment, collateral depreciation or counterparty risk;
- political instability in Spain, the UK, other European countries, Latin America and the US;
- legislative, regulatory or tax changes (including regulatory capital and liquidity requirements), especially in view of the UK's exit from the European Union and greater regulation prompted by financial crises;
- · acquisition integration and challenges arising from deviating management's resources and attention from other strategic opportunities and operational matters;
- uncertainty over the scope of actions that may be required by us, governments and other to achieve goals relating to climate, environmental and social matters, as well as the evolving nature of underlying science and industry and governmental standards and regulations
- $\cdot \text{ our own decisions and actions, including those affecting or changing our practices, operations, priorities, strategies, policies or procedures; and the procedure of the$
- changes affecting our access to liquidity and funding on acceptable terms, especially due to credit spread shifts or credit rating downgrade for the entire group or core subsidiaries.

Forward looking statements are based on current expectations and future estimates about Santander's and third-parties' operations and businesses and address matters that are uncertain to varying degrees, including, but not limited to developing standards that may change in the future; place of the performance, including expectations regarding future execution of Santander's and third-parties' energy and climate strategies, and the underlying assumptions and estimated impacts on Santander's and third-parties' businesses related thereto; Santander's and third-parties in person use and targeted reductions of emissions; changes in operations or investments under existing or future environmental laws and regulations; and changes in government regulations and regulatory requirements, including those related to climate-related initiatives

Forward-looking statements are aspirational, should be regarded as indicative, preliminary and for illustrative purposes only, speak only as of the date of this document and are informed by the knowledge, information and views available on such date and are subject to change without notice. Banco Santander is not required to update or revise any forward-looking statements, regardless of new information, future events or otherwise, except as required by applicable law.

Past performance does not indicate future outcomes

Statements about historical performance or growth rates must not be construed as suggesting that future performance, share price or earnings (including earnings per share) will necessarily be the same or higher than in a previous period. Nothing mentioned in this document should be taken as a profit and loss forecast.

Not a securities offer

This document and the information it contains does not constitute an offer to sell nor the solicitation of an offer to buy any securities.

Third Party Information

In particular, regarding the data provided by third parties, neither Santander, nor any of its directors, managers or employees, either explicitly or implicitly, guarantees that these contents are exact, accurate, comprehensive or complete, nor are they obliged to keep them updated, nor to correct them in the case that any deficiency, error or omission were to be detected. Moreover, in reproducing these contents in by any means, Santander may introduce any changes it deems suitable, and may omit, partially or completely, any of the elements of this document, and in case of any deviation, Santander assumes no liability for any discrepancy.





