



# 9M'25 Retail & Commercial Banking

29 October 2025

# Important information

## Non-IFRS and alternative performance measures

Banco Santander, S.A. ("Santander") cautions that this document may contain financial information prepared according to International Financial Reporting Standards (IFRS) and taken from our consolidated financial statements, as well as alternative performance measures (APMs) as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority (ESMA) on 5 October 2015, and other non-IFRS measures. The APMs and non-IFRS measures were calculated with information from Grupo Santander; however, they are neither defined or detailed in the applicable financial reporting framework nor audited or reviewed by our auditors. We use the APMs and non-IFRS measures when planning, monitoring and evaluating our performance. We consider them to be useful metrics for our management and investors to compare operating performance between accounting periods.

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For more details on APMs and non-IFRS measures, please see the 2024 Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the SEC) on 28 February 2025 (<https://www.santander.com/content/dam/santander-com/en/documentos/informacion-sobre-resultados-semestrales-y-anuales-suministrada-a-la-sec/2025/sec-2024-annual-20-f-2024-en.pdf>), as well as the section "Alternative performance measures" of Banco Santander, S.A. (Santander) Q3 2025 Financial Report, published on 29 October 2025 (<https://www.santander.com/en/shareholders-and-investors/financial-and-economic-information#quarterly-results>).

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- exposure to market risks (e.g., risks from interest rates, foreign exchange rates, equity prices and new benchmark indices);
- potential losses from early loan repayment, collateral depreciation or counterparty risk;
- political instability in Spain, the UK, other European countries, Latin America and the US;
- changes in monetary, fiscal and immigration policies and trade tensions, including the imposition of tariffs and retaliatory responses;
- legislative, regulatory or tax changes (including regulatory capital and liquidity requirements) and greater regulation prompted by financial crises;



# Important information

- acquisitions, integrations, divestitures and challenges arising from deviating management's resources and attention from other strategic opportunities and operational matters;
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- changes affecting our access to liquidity and funding on acceptable terms, especially due to credit spread shifts or credit rating downgrade for the entire group or core subsidiaries;
- our exposure to operational losses; and
- potential losses associated with cyberattacks, data breaches, data losses and other security incidents

Forward looking statements are based on current expectations and future estimates about Santander's and third-parties' operations and businesses and address matters that are uncertain to varying degrees, including, but not limited to developing standards that may change in the future; plans, projections, expectations, targets, objectives, strategies and goals relating to environmental, social, safety and governance performance, including expectations regarding future execution of Santander's and third parties' energy and climate strategies, and the underlying assumptions and estimated impacts on Santander's and third-parties' businesses related thereto; Santander's and third-parties' approach, plans and expectations in relation to carbon use and targeted reductions of emissions; changes in operations or investments under existing or future environmental laws and regulations; and changes in government regulations and regulatory requirements, including those related to climate-related initiatives.

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## **Sale of 49% stake in Santander Bank Polska to Erste Group**

All figures, including P&L, loans and advances to customers, customer funds and other metrics are presented on an underlying basis and include Santander Bank Polska, in line with previously published quarterly information, i.e. maintaining the same perimeter that existed at the time of the announcement of the sale of 49% stake in Santander Bank Polska to Erste Group (<https://www.santander.com/content/dam/santander-com/en/documentos/informacion-privilegiada/2025/05/hr-2025-05-05-santander-announces-the-sale-of-49-per-cent-of-santander-polska-to-erste-group-bank-and-agrees-strategic-cooperation-across-cib-and-payments-en.pdf>). For further information, see the 'Alternative performance measures' section of Banco Santander, S.A. (Santander) Q3 2025 Financial Report, published on 29 October 2025 (<https://www.santander.com/en/shareholders-and-investors/financial-and-economic-information#quarterly-results>).



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# A global business integrating our retail and commercial banking businesses, leveraging the scale of the Group and our local presence

| KEY DATA                     | 9M'25    | YoY Var. |
|------------------------------|----------|----------|
| Customer loans               | €597bn   | -0.0%    |
| Customer deposits            | €647bn   | +3.7%    |
| Customer funds               | €759bn   | +5.7%    |
| Attributable profit          | €5,670mn | +8.6%    |
| Efficiency ratio             | 39.2%    | +0.2pp   |
| RoTE (post-AT1) <sup>1</sup> | 17.6%    | -0.5pp   |
| RWAs                         | €296bn   | +1.4%    |
| Cost of risk                 | 0.89%    | -0.1pp   |
| Total customers              | 152mn    | +4.4%    |
| Active customers             | 81mn     | +3.2%    |

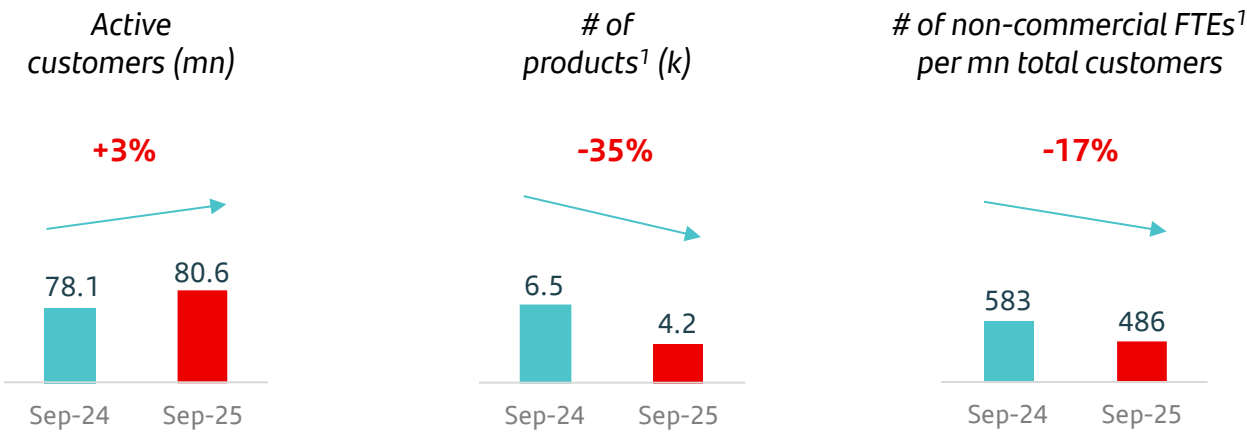


Notes: all references to variations in constant euros across the presentation include Argentina in current euros to mitigate distortions from a hyperinflationary economy. For further information, see the 'Alternative Performance Measures' section of the Quarterly Financial Report. C/I, CoR, RWAs and RoTE and their YoY changes are calculated in current euros.  
(1) RoTE post AT1 costs and adjusted based on the Group's deployed capital.

# 2025 targets and key drivers

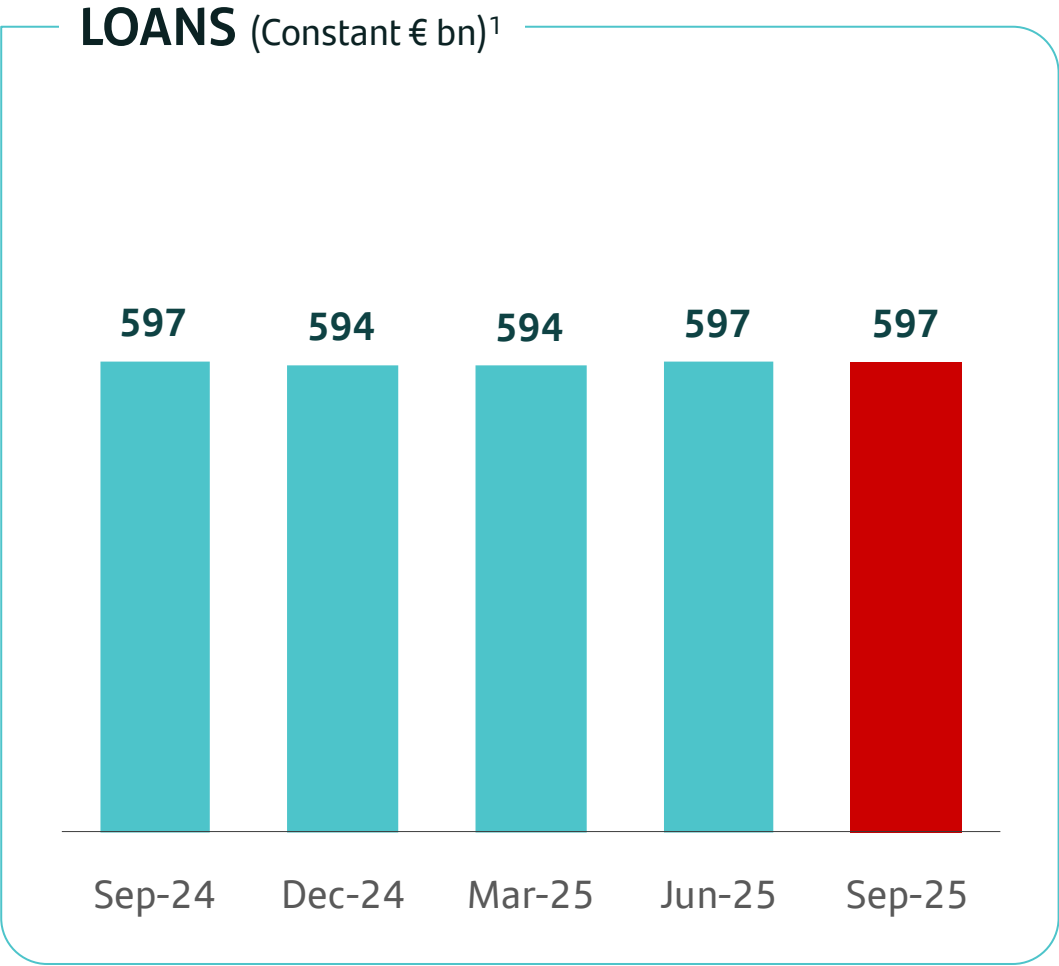
|             | RoTE <sub>post-AT1</sub> | Efficiency |
|-------------|--------------------------|------------|
| 9M'25       | 17.6%                    | 39.2%      |
| 2025 target | c.17%                    | <42%       |

## KEY DRIVERS



Note: RoTE target has been adjusted for AT1 costs.  
(1) Metrics cover all products and employees in the branch network in our 10 main countries.

# Loans were stable YoY, as an increase in mortgage portfolio offset a decline in SMEs

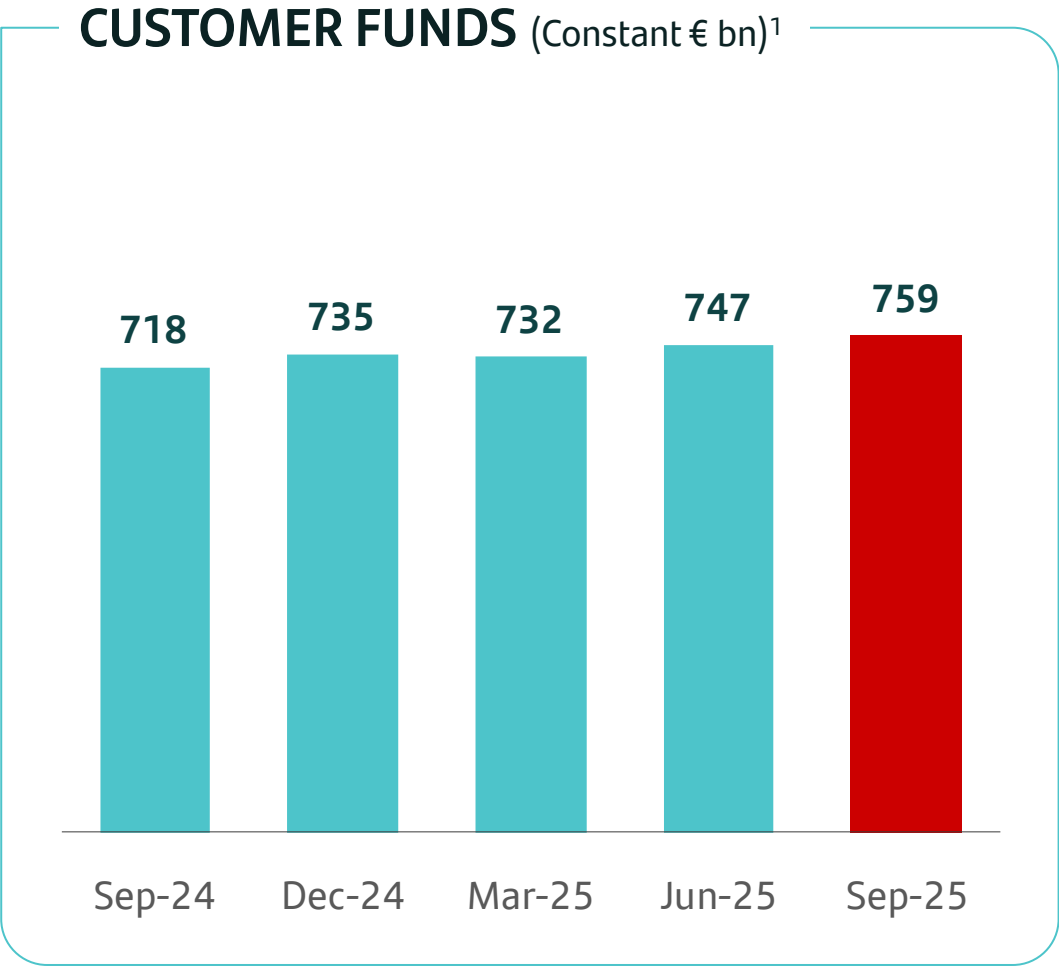


|                               | Sep-25 | Sep-24 | YoY (%) | QoQ (%) |
|-------------------------------|--------|--------|---------|---------|
| Total customer loans          | 597    | 597    | 0.0     | 0.0     |
| o/w Individuals               | 381    | 379    | 0.5     | 0.2     |
| o/w Mortgages                 | 318    | 316    | 0.6     | 0.6     |
| o/w SMEs                      | 32     | 33     | -4.7    | -1.7    |
| o/w Corporates & Institutions | 188    | 189    | -0.4    | 0.2     |



(1) Excluding reverse repos. End period exchange rates as at Sep-25.  
More information regarding Retail & Commercial Banking by main country in the Appendix.

Customer funds rose 6% YoY driven by good performances in most countries in Europe and LatAm, both time and demand deposits growing, with mutual funds up double digits



|                      | Sep-25 | Sep-24 | YoY (%) | QoQ (%) |
|----------------------|--------|--------|---------|---------|
| Demand               | 487    | 477    | 2.1     | 0.6     |
| Time                 | 160    | 147    | 8.8     | 2.2     |
| Total deposits       | 647    | 624    | 3.7     | 1.0     |
| Mutual Funds         | 112    | 94     | 19.0    | 5.7     |
| Total customer funds | 759    | 718    | 5.7     | 1.7     |



(1) Excluding repos. End period exchange rates as at Sep-25.  
More information regarding Retail & Commercial Banking by main country in the Appendix.

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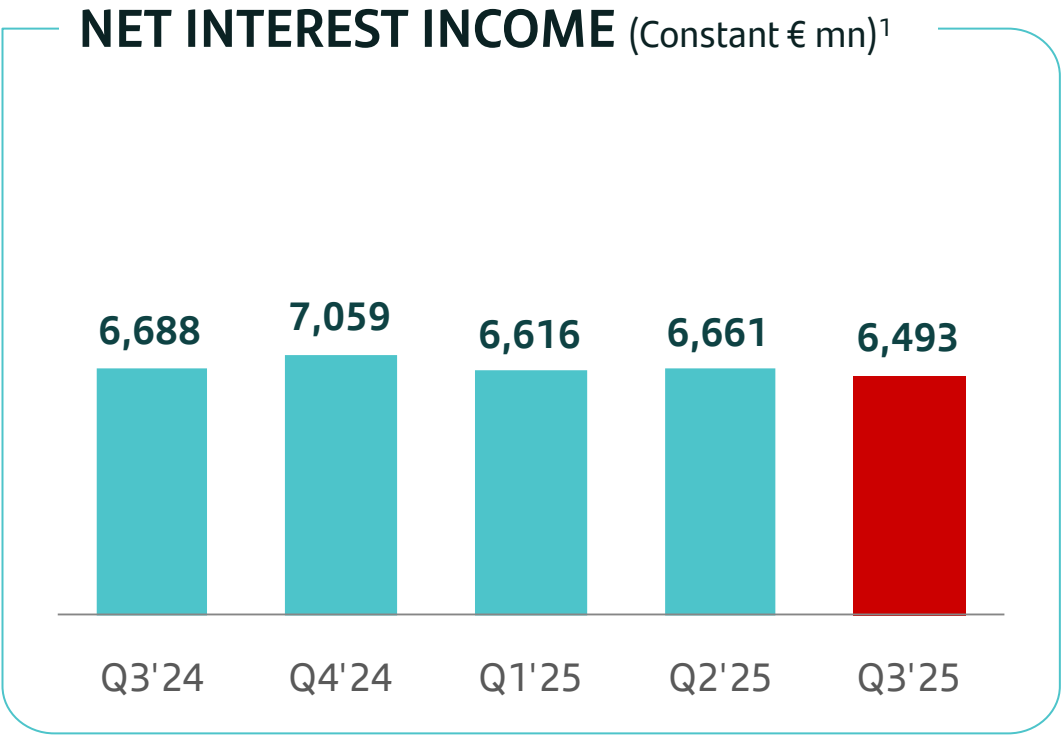
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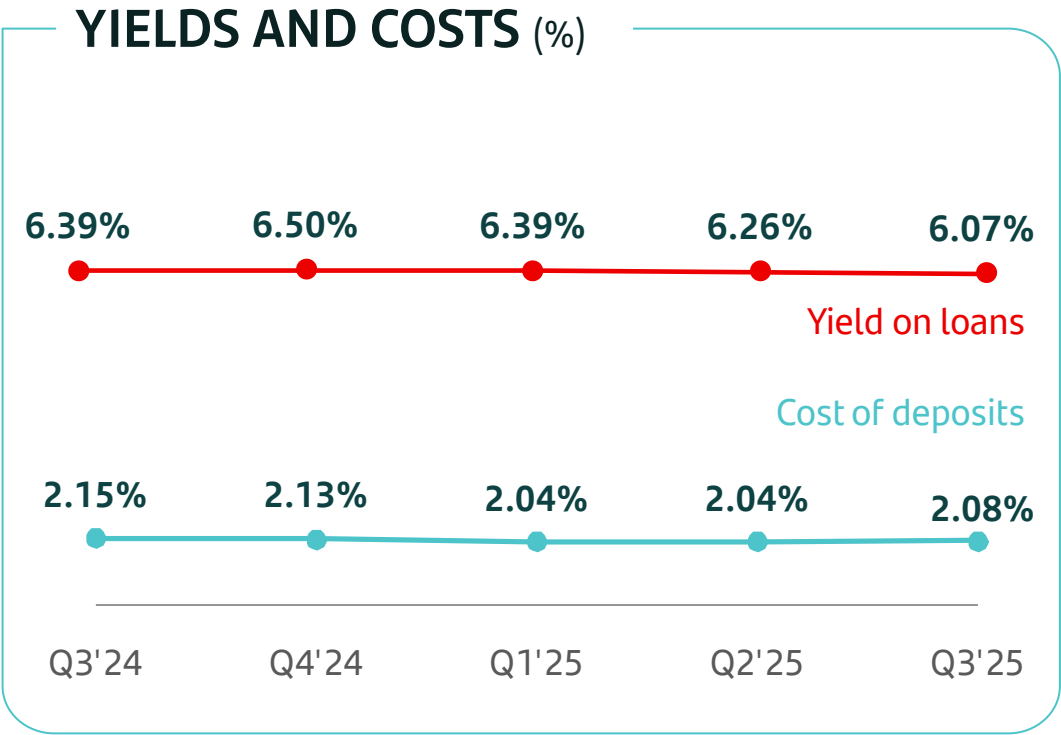
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NII rose 1% YoY excl. Argentina, supported by Chile (lower cost of deposits), Mexico (volumes and cost of deposits), the UK (good margin management) and Poland (volumes)



| NII / Average total earning assets |       |       |       |       |
|------------------------------------|-------|-------|-------|-------|
| 3.14%                              | 3.26% | 3.12% | 3.05% | 2.92% |

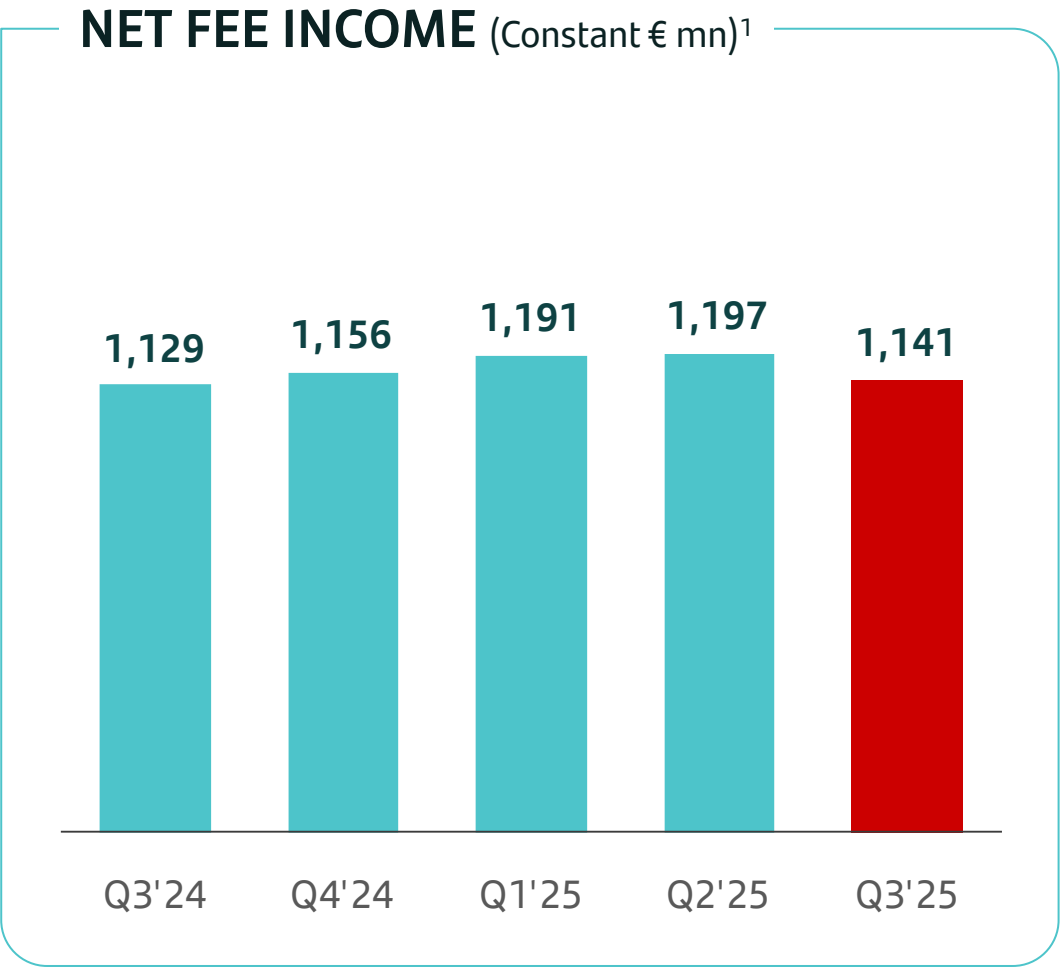


| Differential |       |       |       |       |
|--------------|-------|-------|-------|-------|
| 4.2pp        | 4.4pp | 4.3pp | 4.2pp | 4.0pp |



(1) Average exchange rates as of 9M'25.  
More information regarding Retail & Commercial Banking by main country in the Appendix.

# Net fee income increased 5% YoY on the back of mutual funds, FX and insurance



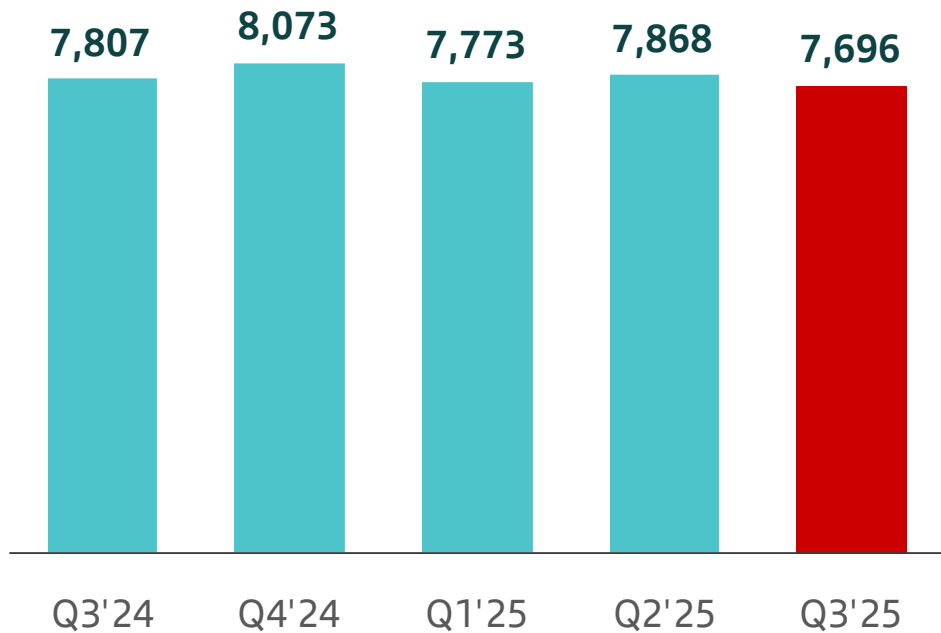
|                             | 9M'25 | 9M'24 | YoY (%) | QoQ (%) |
|-----------------------------|-------|-------|---------|---------|
| Total Retail net fee income | 3,529 | 3,350 | 5.4     | -4.7    |
| Cards                       | 1,432 | 1,255 | 14.1    | 9.5     |
| Total including Cards       | 4,961 | 4,605 | 7.7     | -0.7    |
| o/w Transactional           | 2,755 | 2,432 | 13.3    | -2.2    |
| o/w Insurance               | 1,098 | 1,068 | 2.8     | 2.7     |



(1) Average exchange rates as of 9M'25.

# Total income increased 1% YoY, with positive performances across most countries

## TOTAL INCOME (Constant € mn)<sup>1</sup>



|                           | 9M'25         | 9M'24         | YoY (%)    | QoQ (%)     |
|---------------------------|---------------|---------------|------------|-------------|
| Net interest income       | 19,770        | 19,968        | -1.0       | -2.5        |
| Net fee income            | 3,529         | 3,350         | 5.4        | -4.7        |
| Other income <sup>2</sup> | 38            | (118)         | -          | 573.8       |
| <b>Total income</b>       | <b>23,337</b> | <b>23,200</b> | <b>0.6</b> | <b>-2.2</b> |

| Of which | 9M'25 | 9M'24 | YoY (%) | QoQ (%) |
|----------|-------|-------|---------|---------|
| Spain    | 5,299 | 5,398 | -1.8    | -1.6    |
| UK       | 3,485 | 3,420 | 1.9     | 1.8     |
| Mexico   | 2,719 | 2,536 | 7.2     | 3.0     |
| Brazil   | 5,376 | 5,645 | -4.8    | -4.2    |

(1) Average exchange rates as of 9M'25.

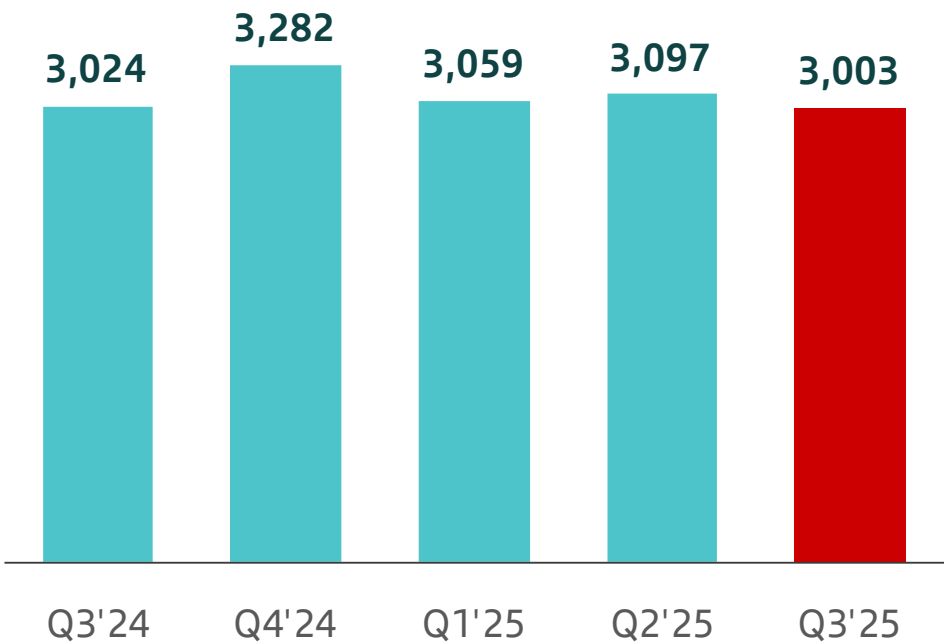
(2) Other includes Gains (losses) on financial transactions and Other operating income.

More information regarding Retail & Commercial Banking by main country in the Appendix.



Costs improved 2% in real terms, reflecting our transformation efforts through organizational simplification, process automation and the roll-out of our global platform

**OPERATING EXPENSES** (Constant € mn)<sup>1</sup>



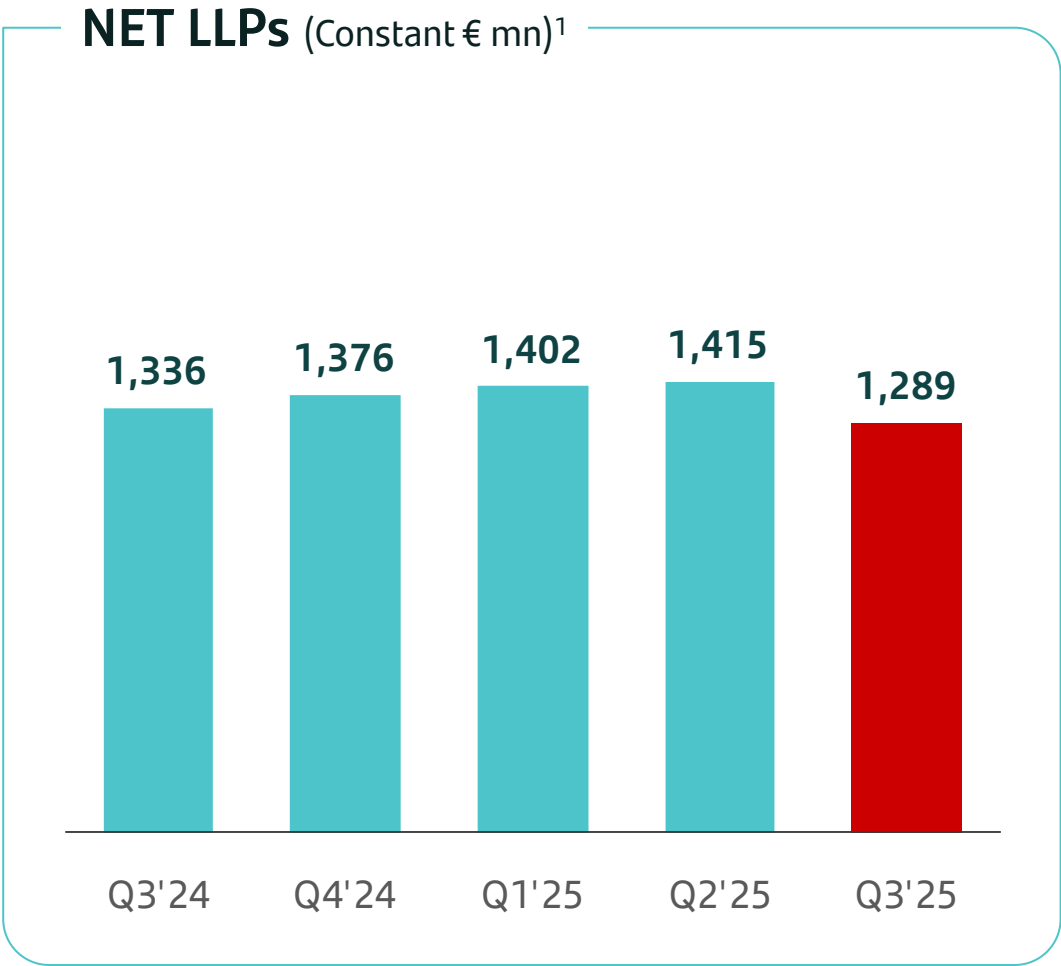
|                      | 9M'25   | 9M'24   | YoY (%) | QoQ (%) |
|----------------------|---------|---------|---------|---------|
| Total income         | 23,337  | 23,200  | 0.6     | -2.2    |
| Operating expenses   | (9,159) | (9,043) | 1.3     | -3.0    |
| Net operating income | 14,178  | 14,157  | 0.1     | -1.6    |

|                  |       |       |        |
|------------------|-------|-------|--------|
| Efficiency ratio | 39.2% | 39.1% | 16 bps |
|------------------|-------|-------|--------|



(1) Average exchange rates as of 9M'25.

LLPs continued to perform well, decreasing 1% YoY mainly in Poland, Spain and Mexico.  
CoR improved 9 bps YoY



|                           | 9M'25   | 9M'24   | YoY (%) | QoQ (%) |
|---------------------------|---------|---------|---------|---------|
| Net operating income      | 14,178  | 14,157  | 0.1     | -1.6    |
| Loan-loss provisions      | (4,105) | (4,156) | -1.2    | -8.9    |
| Net op. income after LLPs | 10,072  | 10,001  | 0.7     | 1.4     |

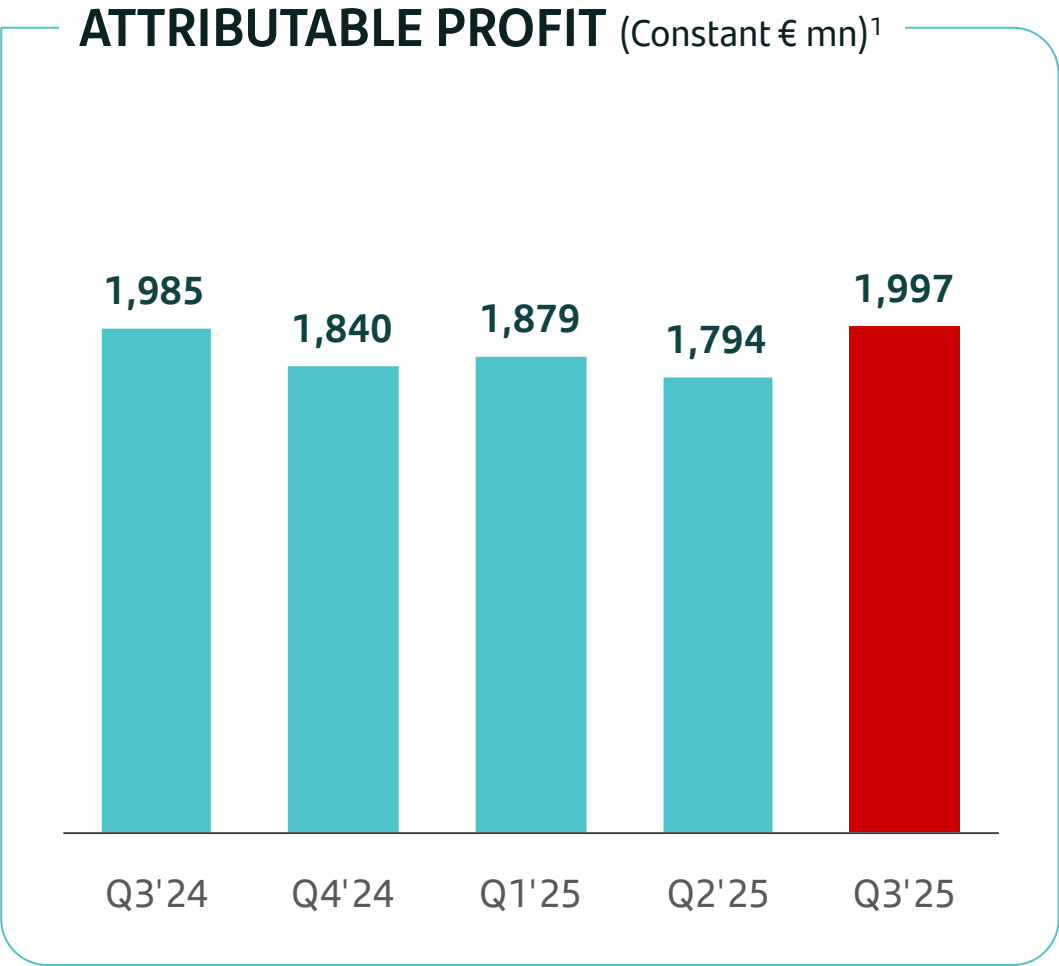
|                           |       |       |        |       |
|---------------------------|-------|-------|--------|-------|
| Cost of risk <sup>2</sup> | 0.89% | 0.98% | -9bps  | -1bp  |
| NPL ratio                 | 3.00% | 3.27% | -27bps | -6bps |
| Coverage ratio            | 62%   | 58%   | 3.6pp  | 1.7pp |



(1) Average exchange rates as of 9M'25.

(2) Cost of risk based on allowances for loan-loss provisions over the last 12 months / average loans and advances to customers over the last 12 months.

Strong profit growth YoY, supported by positive fees due to good commercial dynamics, with solid cost performance and prudent credit risk management



|                     | 9M'25   | 9M'24   | YoY (%) | QoQ (%) |
|---------------------|---------|---------|---------|---------|
| PBT                 | 8,356   | 8,017   | 4.2     | 9.4     |
| Tax on profit       | (2,179) | (2,411) | -9.6    | 1.8     |
| Consolidated profit | 6,176   | 5,606   | 10.2    | 12.1    |
| Minority interests  | (506)   | (384)   | 31.7    | 21.2    |
| Attributable profit | 5,670   | 5,222   | 8.6     | 11.3    |

|                    |       |       |        |
|--------------------|-------|-------|--------|
| Effective tax rate | 26.1% | 30.0% | -3.9pp |
|--------------------|-------|-------|--------|



(1) Average exchange rates as of 9M'25.

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# Final remarks



## About us

- A global business integrating our retail and commercial banking businesses, leveraging the scale of the Group and our local presence



## Strategy and Business

- We continued to drive our ONE Transformation programme to support our vision of becoming a digital bank with branches, through the implementation of a common operating model and the rollout of our global technological platform
- Loans were stable YoY, as an increase in mortgage portfolio offset a decline in SMEs
- Customer funds rose 6% YoY driven by good performances in most countries in Europe and LatAm, both time and demand deposits growing, with mutual funds up double digits



## Results

- NII rose 1% YoY excl. Argentina, supported by Chile (lower cost of deposits), Mexico (volumes and cost of deposits), the UK (good margin management) and Poland (volumes)
- Net fee income increased 5% YoY on the back of mutual funds, FX and insurance
- Costs improved 2% in real terms, reflecting our transformation efforts through organizational simplification, process automation and the roll-out of our global platform
- LLPs continued to perform well, decreasing 1% YoY mainly in Poland, Spain and Mexico. CoR improved 9 bps YoY
- Strong profit growth YoY, supported by positive fees due to good commercial dynamics, with solid cost performance and prudent credit risk management



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# Underlying income statement

| Constant € million <sup>1</sup>          | Variation     |               |            |             |
|------------------------------------------|---------------|---------------|------------|-------------|
|                                          | 9M'25         | 9M'24         | Amount     | %           |
| Net interest income                      | 19,770        | 19,968        | (199)      | (1.0)       |
| Net fee income                           | 3,529         | 3,350         | 180        | 5.4         |
| Gains (losses) on financial transactions | 472           | 526           | (55)       | (10.4)      |
| Other operating income                   | (434)         | (645)         | 210        | (32.7)      |
| <b>Total income</b>                      | <b>23,337</b> | <b>23,200</b> | <b>137</b> | <b>0.6</b>  |
| Operating expenses                       | (9,159)       | (9,043)       | (116)      | 1.3         |
| <b>Net operating income</b>              | <b>14,178</b> | <b>14,157</b> | <b>21</b>  | <b>0.1</b>  |
| Net loan-loss provisions                 | (4,105)       | (4,156)       | 51         | (1.2)       |
| Other gains (losses) and provisions      | (1,717)       | (1,984)       | 267        | (13.5)      |
| <b>Profit before tax</b>                 | <b>8,356</b>  | <b>8,017</b>  | <b>339</b> | <b>4.2</b>  |
| Tax on profit                            | (2,179)       | (2,411)       | 232        | (9.6)       |
| <b>Profit from continuing operations</b> | <b>6,176</b>  | <b>5,606</b>  | <b>570</b> | <b>10.2</b> |
| Net profit from discontinued operations  | —             | —             | —          | —           |
| <b>Consolidated profit</b>               | <b>6,176</b>  | <b>5,606</b>  | <b>570</b> | <b>10.2</b> |
| Non-controlling interests                | (506)         | (384)         | (122)      | 31.7        |
| <b>Profit attributable to the parent</b> | <b>5,670</b>  | <b>5,222</b>  | <b>448</b> | <b>8.6</b>  |



(1) Average exchange rates as of 9M'25.

# Quarterly underlying income statement

Constant € million<sup>1</sup>

|                                          | Q1'24        | Q2'24        | Q3'24        | Q4'24        | Q1'25        | Q2'25        | Q3'25        |
|------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest income                      | 6,755        | 6,525        | 6,688        | 7,059        | 6,616        | 6,661        | 6,493        |
| Net fee income                           | 1,117        | 1,104        | 1,129        | 1,156        | 1,191        | 1,197        | 1,141        |
| Gains (losses) on financial transactions | 138          | 251          | 137          | 199          | 172          | 129          | 171          |
| Other operating income                   | (414)        | (83)         | (147)        | (341)        | (206)        | (119)        | (108)        |
| <b>Total income</b>                      | <b>7,595</b> | <b>7,798</b> | <b>7,807</b> | <b>8,073</b> | <b>7,773</b> | <b>7,868</b> | <b>7,696</b> |
| Operating expenses                       | (3,088)      | (2,931)      | (3,024)      | (3,282)      | (3,059)      | (3,097)      | (3,003)      |
| <b>Net operating income</b>              | <b>4,507</b> | <b>4,867</b> | <b>4,783</b> | <b>4,791</b> | <b>4,714</b> | <b>4,771</b> | <b>4,693</b> |
| Net loan-loss provisions                 | (1,378)      | (1,443)      | (1,336)      | (1,376)      | (1,402)      | (1,415)      | (1,289)      |
| Other gains (losses) and provisions      | (811)        | (701)        | (473)        | (830)        | (520)        | (699)        | (498)        |
| <b>Profit before tax</b>                 | <b>2,318</b> | <b>2,724</b> | <b>2,975</b> | <b>2,586</b> | <b>2,792</b> | <b>2,657</b> | <b>2,907</b> |
| Tax on profit                            | (749)        | (845)        | (817)        | (614)        | (752)        | (707)        | (720)        |
| <b>Profit from continuing operations</b> | <b>1,569</b> | <b>1,879</b> | <b>2,158</b> | <b>1,971</b> | <b>2,039</b> | <b>1,950</b> | <b>2,187</b> |
| Net profit from discontinued operations  | —            | —            | —            | —            | —            | —            | —            |
| <b>Consolidated profit</b>               | <b>1,569</b> | <b>1,879</b> | <b>2,158</b> | <b>1,971</b> | <b>2,039</b> | <b>1,950</b> | <b>2,187</b> |
| Non-controlling interests                | (94)         | (118)        | (173)        | (131)        | (160)        | (157)        | (190)        |
| <b>Profit attributable to the parent</b> | <b>1,476</b> | <b>1,761</b> | <b>1,985</b> | <b>1,840</b> | <b>1,879</b> | <b>1,794</b> | <b>1,997</b> |



(1) Average exchange rates as of 9M'25.

# Retail & Commercial Banking - Spain

| EUR bn <sup>1</sup>         | Sep-25     | Sep-24     | YoY (%)     | QoQ (%)     |
|-----------------------------|------------|------------|-------------|-------------|
| <b>Total customer loans</b> | <b>155</b> | <b>158</b> | <b>-1.9</b> | <b>-2.1</b> |
| o/w Individuals             | 67         | 67         | 0.6         | -3.2        |
| o/w Mortgages               | 53         | 53         | -0.3        | -0.2        |
| o/w SMEs                    | 16         | 18         | -11.5       | -4.2        |
| o/w Corps & institutions    | 73         | 76         | -2.9        | -1.2        |
| <b>Total customer funds</b> | <b>277</b> | <b>260</b> | <b>6.5</b>  | <b>2.0</b>  |
| o/w Total deposits          | 228        | 217        | 5.0         | 1.6         |

| EUR mn                                             | 9M'25        | 9M'24        | YoY (%)     | QoQ (%)     |
|----------------------------------------------------|--------------|--------------|-------------|-------------|
| Net interest income                                | 4,357        | 4,439        | -1.8        | -0.4        |
| Net fee income                                     | 819          | 829          | -1.3        | -3.8        |
| Gains (losses) on financial transactions and other | 122          | 130          | -5.9        | -24.9       |
| Total income                                       | 5,299        | 5,398        | -1.8        | -1.6        |
| Operating expenses                                 | (1,696)      | (1,687)      | 0.5         | -1.6        |
| Net loan-loss provisions                           | (765)        | (801)        | -4.4        | -5.7        |
| Other gains (losses) and                           | (390)        | (686)        | -43.1       | 26.0        |
| <b>Profit before tax</b>                           | <b>2,447</b> | <b>2,224</b> | <b>10.0</b> | <b>-4.3</b> |

|                     | Q1'24 | Q2'24 | Q3'24 | Q4'24 | Q1'25 | Q2'25 | Q3'25 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|
| Net interest margin | 2.55% | 2.75% | 2.66% | 2.48% | 2.57% | 2.38% | 2.33% |
| Cost of deposits    | 0.65% | 0.69% | 0.73% | 0.75% | 0.57% | 0.45% | 0.42% |
| Yield on loans      | 4.10% | 4.09% | 4.06% | 3.89% | 3.78% | 3.59% | 3.39% |

Note: underlying P&L.

(1) Loans refer to gross loans and advances to customers (excl. reverse repos) and customer funds refer to deposits (excl. repos) and mutual funds.



# Retail & Commercial Banking - UK

| Constant EUR bn <sup>1</sup>        | Sep-25     | Sep-24     | YoY (%)      | QoQ (%)      | Constant EUR mn <sup>2</sup>                       | 9M'25        | 9M'24        | YoY (%)     | QoQ (%)     |
|-------------------------------------|------------|------------|--------------|--------------|----------------------------------------------------|--------------|--------------|-------------|-------------|
| <b>Total customer loans</b>         | <b>220</b> | <b>221</b> | <b>-0.4</b>  | <b>0.6</b>   | Net interest income                                | 3,550        | 3,439        | 3.2         | 0.2         |
| <b>o/w Individuals</b>              | <b>197</b> | <b>199</b> | <b>-0.8</b>  | <b>0.4</b>   | Net fee income                                     | 16           | (17)         | -           | 293.1       |
| o/w Mortgages                       | 189        | 191        | -0.9         | 0.4          | Gains (losses) on financial transactions and other | (82)         | (2)          | -           | -42.7       |
| <b>o/w SMEs</b>                     | <b>1</b>   | <b>2</b>   | <b>-39.1</b> | <b>-13.1</b> | Total income                                       | 3,485        | 3,420        | 1.9         | 1.8         |
| <b>o/w Corps &amp; Institutions</b> | <b>22</b>  | <b>21</b>  | <b>5.8</b>   | <b>2.7</b>   | Operating expenses                                 | (1,860)      | (1,928)      | -3.5        | -3.5        |
| <b>Total customer funds</b>         | <b>212</b> | <b>210</b> | <b>1.0</b>   | <b>1.6</b>   | Net loan-loss provisions                           | (76)         | (37)         | 106.6       | -           |
| <b>o/w Total deposits</b>           | <b>206</b> | <b>204</b> | <b>1.0</b>   | <b>1.6</b>   | Other gains (losses) and                           | (383)        | (237)        | 61.8        | -50.9       |
|                                     |            |            |              |              | <b>Profit before tax</b>                           | <b>1,166</b> | <b>1,219</b> | <b>-4.3</b> | <b>50.2</b> |

|                     | Q1'24 | Q2'24 | Q3'24 | Q4'24 | Q1'25 | Q2'25 | Q3'25 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|
| Net interest margin | 1.41% | 1.46% | 1.53% | 1.58% | 1.59% | 1.53% | 1.52% |
| Cost of deposits    | 2.16% | 2.15% | 2.07% | 2.00% | 1.93% | 1.92% | 1.93% |
| Yield on loans      | 3.79% | 3.93% | 4.07% | 4.13% | 4.14% | 4.12% | 4.12% |

Note: underlying P&L.

(1) Loans refer to gross loans and advances to customers (excl. reverse repos) and customer funds refer to deposits (excl. repos) and mutual funds. End period exchange rates as at Sep-25.

(2) Average exchange rates as of 9M'25.



# Retail & Commercial Banking - Mexico

| Constant EUR bn <sup>1</sup> | Sep-25    | Sep-24    | YoY (%)    | QoQ (%)    |
|------------------------------|-----------|-----------|------------|------------|
| <b>Total customer loans</b>  | <b>33</b> | <b>31</b> | <b>3.6</b> | <b>1.4</b> |
| o/w Individuals              | 16        | 15        | 6.2        | 4.0        |
| o/w Mortgages                | 11        | 10        | 7.3        | 2.2        |
| o/w SMEs                     | 2         | 2         | 5.1        | 0.0        |
| o/w Corps & Institutions     | 15        | 15        | 0.4        | -1.6       |
| <b>Total customer funds</b>  | <b>51</b> | <b>47</b> | <b>9.5</b> | <b>1.2</b> |
| o/w Total deposits           | 36        | 34        | 5.4        | -0.4       |

| Constant EUR mn <sup>2</sup>                       | 9M'25        | 9M'24      | YoY (%)     | QoQ (%)     |
|----------------------------------------------------|--------------|------------|-------------|-------------|
| Net interest income                                | 2,253        | 2,089      | 7.9         | 2.0         |
| Net fee income                                     | 527          | 479        | 9.9         | -0.4        |
| Gains (losses) on financial transactions and other | (60)         | (32)       | 87.1        | -62.0       |
| Total income                                       | 2,719        | 2,536      | 7.2         | 3.0         |
| Operating expenses                                 | (1,191)      | (1,138)    | 4.7         | 2.3         |
| Net loan-loss provisions                           | (461)        | (492)      | -6.4        | 15.4        |
| Other gains (losses) and                           | (51)         | (26)       | 99.0        | -20.1       |
| <b>Profit before tax</b>                           | <b>1,016</b> | <b>880</b> | <b>15.5</b> | <b>-0.5</b> |

|                     | Q1'24  | Q2'24  | Q3'24  | Q4'24  | Q1'25  | Q2'25  | Q3'25  |
|---------------------|--------|--------|--------|--------|--------|--------|--------|
| Net interest margin | 5.78%  | 5.80%  | 5.98%  | 6.23%  | 6.14%  | 6.22%  | 6.30%  |
| Cost of deposits    | 5.21%  | 5.17%  | 4.88%  | 4.44%  | 4.07%  | 3.73%  | 3.49%  |
| Yield on loans      | 13.82% | 13.73% | 13.78% | 13.67% | 13.33% | 12.38% | 12.21% |

Note: underlying P&L.

(1) Loans refer to gross loans and advances to customers (excl. reverse repos) and customer funds refer to deposits (excl. repos) and mutual funds. End period exchange rates as at Sep-25.

(2) Average exchange rates as of 9M'25.



# Retail & Commercial Banking - Brazil

| Constant EUR bn <sup>1</sup> | Sep-25    | Sep-24    | YoY (%)     | QoQ (%)    |
|------------------------------|-----------|-----------|-------------|------------|
| <b>Total customer loans</b>  | <b>56</b> | <b>58</b> | <b>-2.9</b> | <b>2.5</b> |
| o/w Individuals              | 32        | 34        | -5.6        | 0.9        |
| o/w Mortgages                | 11        | 10        | 9.2         | 3.6        |
| o/w SMEs                     | 2         | 2         | 8.6         | 4.5        |
| o/w Corps & Institutions     | 22        | 22        | 0.7         | 5.3        |
| <b>Total customer funds</b>  | <b>81</b> | <b>73</b> | <b>10.5</b> | <b>4.7</b> |
| o/w Total deposits           | 58        | 53        | 8.8         | 2.5        |

| Constant EUR mn <sup>2</sup>                       | 9M'25      | 9M'24      | YoY (%)      | QoQ (%)     |
|----------------------------------------------------|------------|------------|--------------|-------------|
| Net interest income                                | 4,489      | 4,674      | -4.0         | -4.1        |
| Net fee income                                     | 1,006      | 1,064      | -5.5         | -6.4        |
| Gains (losses) on financial transactions and other | (118)      | (94)       | 25.7         | -16.1       |
| Total income                                       | 5,376      | 5,645      | -4.8         | -4.2        |
| Operating expenses                                 | (2,193)    | (2,150)    | 2.0          | -3.0        |
| Net loan-loss provisions                           | (2,034)    | (2,019)    | 0.7          | -15.9       |
| Other gains (losses) and                           | (516)      | (518)      | -0.3         | -13.0       |
| <b>Profit before tax</b>                           | <b>633</b> | <b>957</b> | <b>-33.9</b> | <b>54.0</b> |

|                     | Q1'24  | Q2'24  | Q3'24  | Q4'24  | Q1'25  | Q2'25  | Q3'25  |
|---------------------|--------|--------|--------|--------|--------|--------|--------|
| Net interest margin | 7.87%  | 7.91%  | 8.06%  | 7.67%  | 8.35%  | 8.62%  | 7.16%  |
| Cost of deposits    | 7.22%  | 7.12%  | 7.26%  | 7.33%  | 8.24%  | 9.00%  | 9.75%  |
| Yield on loans      | 16.24% | 16.46% | 16.57% | 16.70% | 16.54% | 17.23% | 17.26% |

Note: underlying P&L.

(1) Loans refer to gross loans and advances to customers (excl. reverse repos) and customer funds refer to deposits (excl. repos) and mutual funds. End period exchange rates as at Sep-25.

(2) Average exchange rates as of 9M'25.



# Thank You.

Our purpose is to help people and businesses prosper.

Our culture is based on believing that everything we do should be:

**Simple Personal Fair**

